July 10, 2007

MEMORANDUM FOR CHIEF ACQUISITION OFFICERS
SENIOR PROCUREMENT EXECUTIVES

FROM: Paul A. Denett
Administrator

SUBJECT: Veterans Technology Services Government-wide Acquisition Contract (VETS GWAC)

In January 2007, the Administrator of the Small Business Administration, Steve Preston, and I wrote to Department and agency heads, identifying progress the Administration has made to increase contracting opportunities for service-disabled veterans. In October 2004, the President signed Executive Order 13360 to strongly encourage development of opportunities for small businesses owned and controlled by service-disabled veterans (SDVOSBs). The Order requires agencies to take actions to significantly increase opportunities for SDVOSBs.

The Order also requires the General Services Administration (GSA) to establish a Government-wide Acquisition Contract reserved for participation by SDVOSBs. GSA recently established the Veterans Technology Services Government-wide Acquisition Contract (VETS GWAC) to meet this requirement. I recently had the privilege of speaking to service-disabled veterans who were awarded contracts under the VETS GWAC, and I was impressed with their diligence and the quality of the services that they provide. I vowed to encourage Departments and agencies to use these contracts. I am particularly pleased that the VETS GWAC promotes the development of new and emerging SDVOSBs by encouraging SDVOSBs to form teams and joint ventures that enable them to pool their resources and capabilities to perform larger and more complex tasks. Six of the VETS GWAC contractors have formed joint ventures while others have developed prime/subcontractor relationships. VETS GWAC contractors can add additional SDVOSB team partners during the life of their contracts.

To date, GSA has awarded 44 contracts to SDVOSBs under the VETS GWAC. These contracts cover various technology requirements under the general functional areas of systems operation and maintenance and information systems engineering. GSA offers training and support to facilitate agency ordering under the VETS GWAC. More information can be obtained either by telephone at (877) 327-8732 or at GSA’s website, www.gsa.gov/vetsgwac.
The success of the VETS GWAC depends on strong agency participation. I am encouraging you to review your agency’s information technology requirements and the services provided by the VETS GWAC to determine if this contract can meet your agency’s needs. Increasing opportunities for our service-disabled veterans is a top priority, and I ask you to seriously consider using the VETS GWAC to support this effort.

cc: Administrator, Office of E-Government and Information Technology
    Administrator, General Services Administration
    Administrator, Small Business Administration